



UZTEL S.A.

**OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS**  
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**INCOME AND EXPENSES BUDGET  
PROVISIONS FOR 2024**

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KEYS	No. line	Realised year 2023	Provisions year 2024	PROCENT %
A	1	2	3	4 = 3/2*100
1. Net turnover. 02+03)	01	28,422,343	32,500,000	114.35
Production sold	02	28,067,192	32,000,000	114.01
Revenue from sale of goods	03	355,151	500,000	140.79
2. Income from the cost of inventories of products	04	-125,317	500,000	0.00
3. Income from production assets	05	0	0	0.00
4. Income from operating subsidies	06	0	0	0.00
5. Other operation income	07	1,201,084	1,500,000	124.89
<b>OPERATING REVENUES - TOTAL (rd. 01+04+05+06+07)</b>	<b>08</b>	<b>29,498,110</b>	<b>34,500,000</b>	<b>116.96</b>
6. a) Expenses with raw materials and consumables	09	7,408,954	6,000,000	80.98
b) Other costs ( energy and water )	10	3,471,009	2,400,000	69.14
c) Expenditure on goods	11	135,789	170,000	125.19
7. Staff costs (line.13+15+18), of which:	12	19,494,309	19,728,000	101.20
a) Salaries and allowances, of which:	13	18,574,060	18,800,000	101.22
- wages	14	17,292,730	17,500,000	101.20
- Restaurant tickets	15	1,254,030	1,250,000	99.68
- Gift tickets	16	27,300	50,000	0
b) Security and welfare expenses of which	17	531,096	535,000	100.74
c) Insurance contribution for labor	18	389,153	393,000	100.99
8.a) Depreciation and value adjustments on tangible and intangible assets	19	1,656,549	2,300,000	138.84
b) Value adjustments on current assets	20	0	0	0
9. Other financial income	21	6,363,799	3,500,000	55.00
10. Dual education scholarship expenses	22	0	0	0
Adjustments regarding provisions	23	-11,880	0	0
<b>TOTAL OPERATING EXPENSES- TOTAL(rd.09+10+11+12+19+20+21+22+23)</b>	<b>24</b>	<b>38,518,529</b>	<b>34,098,000</b>	<b>88.52</b>
<b>TOTAL OPERATING RESULT(rd.08-24)</b>	<b>25</b>	<b>-9,020,419</b>	<b>402,000</b>	<b>0.00</b>
10. Interest income	26	7,820	10,000	127.88
11. Other financial income	27	408,656	400,000	97.88
<b>FINANCIAL INCOME - TOTAL (rd.25+26)</b>	<b>28</b>	<b>416,476</b>	<b>410,000</b>	<b>98.45</b>
12. Interest expense	29	406,492	300,000	73.80
13. Other financial expenses	30	396,822	350,000	88.20
<b>FINANCIAL INCOME - TOTAL (rd.29+30)</b>	<b>31</b>	<b>803,314</b>	<b>650,000</b>	<b>80.91</b>
<b>FINANCIAL RESULT(rd.28-31)</b>	<b>32</b>	<b>-386,838</b>	<b>-240,000</b>	<b>0</b>
<b>GROSS RESULT</b>	<b>33</b>	<b>-9,407,257</b>	<b>162,000</b>	<b>0</b>

<b>CURRENT INCOME TAX</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>NET RESULT</b>	<b>35</b>	<b>-9,407,257</b>	<b>162,000</b>	<b>0</b>
<b>DEFERRED INCOME TAX</b>	<b>36</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>PROFIT ALLOCATION:</b>	<b>37</b>	<b>-9,407,257</b>	<b>162,000</b>	<b>0</b>
1. Legal reserve	38	0	0	0
2. Coverage of accounting losses from previous years	39	0	0	0
3. Dividends	40	0	0	0
4. Own sources of financing	41	0	0	0
5. Other reserves	42	0	0	0
<b>INVESTMENT FINANCING , from which :</b>	<b>43</b>	<b>151,463</b>	<b>200,000</b>	<b>132.05</b>
1. Own funds	44	151,463	200,000	132.05
2. Bank loans	45	0	0	0
3. Other sources	46	0	0	0
<b>INVESTMENT EXPENSES from which:</b>	<b>47</b>	<b>151,463</b>	<b>200,000</b>	<b>132.05</b>
1. Investments, included in progress at the end of period	48	151,463	200,000	132.05
2. Reimbursement of installments of investment loans	49	0	0	0
<b>SUPPORTING DATA</b>				
<b>TOTAL INCOME (rd.08+28)</b>	<b>50</b>	<b>29,914,586</b>	<b>34,910,000</b>	<b>116.70</b>
<b>COSTS RELATED TO THE TOTAL INCOME (line 24+31)</b>	<b>51</b>	<b>39,321,843</b>	<b>34,748,000</b>	<b>88.37</b>
Average number of personnel	52	217	200	92.17
Salaries'fund	53	18,574,060	18,800,000	101.22
Average monthly earnings per employee (RON / person )	54	7,133	7,833	109.82
Productivity (lei/employee/monthly)	55	11,328	14,375	126.90
Total expenses for 1000 RON total income (total expenses /total income x1000)	56	1,314.47	995.36	75.72

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